

Web Series Methodology:

This online Web Series course will have 12 hours of engagement time delivered via online mode, over 6 days. The courseware will comprise of:

- I. Reading material for self-study, Case study or exercise material and Online references
- II. Video sessions comprising of: i. Pre-recorded videos sessions on several topics .ii. Live, interactive video sessions by faculty
- III. Self-assessment quizzes and assignments to track progress in the course

Modalities : Participants enrolled to the program will be provided with log-in id and password to log into the online web series. The detailed program schedule will be shared with the participants. Guidance will be provided for navigating through the various activities in the platform such as accessing courseware, viewing video sessions, participating in live sessions, taking quizzes, etc.

Live session schedule will be provided at the start of the program. Executives attending the program would need internet access on a desktop or laptop with Google Chrome and , Microsoft Teams and Microsoft SharePoint to enable access to live and recorded sessions.

Completion Certificate

A completion certificate will be given to the participant at the end of the program. Participant has to remain logged in for at least the total number of engagement hours within the duration of the program for being considered to have completed the same.



Web Series on : “An Advanced guide to Corporate Underwriting”



Coordinator: RAJIV PRASAD KESHRI AGM & FACULTY

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(An apex training institute of State Bank of India)**



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OBJECTIVES

As an impact of the current pandemic, classroom training seems to have faded into oblivion, necessitating a shift on to Digital Platforms. We have, therefore, in right earnest, developed Webinars, Flagship Programs and Web series to plug the suddenly widening gap of academic activities, arising out of the need for social distancing and travel embargo. For the front-line Credit underwriters we have specifically designed a web series “**An Advanced guide to Corporate Underwriting**” aimed at improving Employees’ credit underwriting skills and equipping them with the latest developments in the field.

This Web series will be focusing on: Process efficiency: reducing the “time to yes” for loan origination and concerns on on-boarding of risk.

- Due Diligence
- Financial Due Diligence, Risk Assessment
- Raising the standard: transparency, consistency, and auditability
- Preliminary Scrutiny, an Understanding of Credit Requirements
- Negotiation of Credit Terms with Borrowers, Better Lending Decisions



Program usefulness

Bankers / Professionals underwriters working in Banks / Financial Institutions dealing with SME or Corporate Finance loan products. The program would be ideal for officials handling pre Sanction Credit process at Branch/Admin Offices and responsible for:

- Takeover of Loan
- Selection of Customers
- Due diligence and Financial Due diligence of customer
- Handling High Value Credits
- Credit Risk assessment
- Trainers taking classes of Credit underwriting.



Schedule

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For participant fees kindly contact on above mentioned contacts



BACKGROUND

Recently we observed that Economic slowdown exposed many banks in our country for having underinvested in their risk mitigating tools over the preceding decades. Though all Banks invested heavily in new systems addressing regulatory requirements, enlarged compliance functions, and development on risk optimization programs

A study indicates that maximum expertise and funds are employed at keeping legacy systems on life-support. Our experience in SBI and studies conducted by our Research Department reveals that there are certain standard solutions which a underwriter can adopt to strengthen the loan portfolio origination function. On the basis of these learnings, we have designed a program for improving the skills of Credit Underwriters.



ABOUT US

State Bank Academy (SBA) is one of the state of the Art Apex Training Institutes of State Bank of India established in 1982. The Institute is spread over a sprawling 11 acre landscaped campus with nine lecture halls, two Conference halls, three Dining Halls, Auditorium, Guest House, Hostel Rooms, Library, Medical Facility. The Institute conducts various residential training program on Credit, International Banking and Risk Management on an ongoing basis for State Bank officials, officials of other Indian banks / foreign banks and officials of Banks / FIs from Nepal, Bhutan, Afghanistan, Nigeria, etc. The Institute trains more than 10,000 participants every year on various areas of Banking and Finance.